

### Frozen Poultry (WC):

#### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2000.

#### Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2000. Source: PIERS, July 2000.

#### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for September 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: September 30, 2000 Page 1 of 8

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: July 2000

Month\Year: 85.2 \ 609.7

Month\Year: 85.2\60	19.7												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	52%	38%	15 Days	\$2,200 <sup>1</sup>									\$2,200
Hanjin	41%	44%	12 Days	\$124									\$2,604
COSCO	5%	12%	18 Days	\$124									\$2,604
Maersk-SeaLand	2%	3%	15 Days	\$3,010 <sup>1</sup>	\$220 <sup>1</sup>								\$3,230

<sup>1</sup> Rate is per container Rate \$2,406

Issue Date: September 30, 2000 Page 2 of 8

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: July 2000

Month\Year: 618.7 \ 3,785.3

Month\Year: 618.7 \ 3													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	33%	36%	16 Days	\$95								21 KT	\$1,995
Hanjin	13%	14%	22 Days	\$95									\$1,995
Maersk-SeaLand	12%	14%	14 Days	\$3,0101	\$220 <sup>1</sup>								\$3,230
Hyundai	9%	8%	14 Days	\$95									\$1,995
Evergreen	7%	10%	16 Days	\$93	\$11								\$2,184
Cho Yang	6%	5%	13 Days	\$2,2001									\$2,200
Yang Ming	6%	5%	16 Days	\$100	\$11			\$46					\$3,297
P&O Nedlloyd	4%	2%	15 Days	\$93									\$1,953
NYK Line	3%	2%	15 Days	\$123	\$11								\$2,814
Mitsui OSK	2%	1%	14 Days										
FESCO	2%	0%											
OOCL	1%	1%	15 Days	\$93									\$1,953
APL	1%	0%	14 Days										

1 Rate is per container Rate \$2,287

Issue Date: September 30, 2000 Page 3 of 8

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Poultry (WC)

Monthly Market Share For: July 2000

Month\Year: 12.0 \ 68.1

Month\Year: 12.0\68.1													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container <b>R</b> ate
Evergreen	75%	83%	31 Days	\$164									\$3,444
COSCO	17%	6%											
Yang Ming	8%	1%	25 Days										
Hanjin	0%	10%	24 Days	\$198	\$11								\$4,389

Average Container Rate \$3,444

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: July 2000

Month\Year: 9.0 \ 143.1

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	22%	7%	12 Days										
COSCO	22%	4%	19 Days	\$2,500 <sup>1</sup>									\$2,500
Kline	22%	1%	13 Days	\$173	\$11		6%						\$3,693
Yang Ming	11%	13%	14 Days										
Hyundai	11%	20%	13 Days	\$97									\$2,037
Maersk-SeaLand	11%	6%	13 Days										
Evergreen	0%	31%	18 Days	\$95	\$11								\$2,226
Hanjin	0%	14%	12 Days	\$97									\$2,037

<sup>1</sup> Rate is per container Rate \$2,885

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: July 2000

Month\Year: 1.0 \ 54.0

Month\Year: 1.0 \ 54.0	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	100%	17%	15 Days	\$193	\$11								\$4,284
Evergreen	0%	48%	20 Days	\$3,500 <sup>1</sup>	\$220 <sup>1</sup>								\$3,720
Maersk-SeaLand	0%	19%	18 Days	\$4,635 <sup>1</sup>	\$220 <sup>1</sup>								\$4,855
Hanjin	0%	11%	20 Days	\$200	\$11								\$4,431
Hapag-Lloyd	0%	6%	20 Days	\$176									\$3,696

<sup>1</sup> Rate is per container Rate \$4,284

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: July 2000

Month\Year: 19.5 \ 144.2

Month\Year: 19.5 \ 14	4.2				Surcharges:										
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate		
Kline	26%	21%	19 Days												
COSCO	26%	4%	24 Days	\$5,400 <sup>1</sup>									\$5,400		
Hanjin	10%	23%	18 Days	\$118	\$11		8%						\$2,907		
Maersk-SeaLand	10%	21%	19 Days	\$3,400 <sup>1</sup>	\$200¹		8%						\$3,872		
APL	10%	10%	21 Days	\$119	\$11		8%					21 KT	\$2,930		
Mitsui OSK	10%	4%	21 Days												
Hyundai	8%	8%	21 Days	\$126	\$11		8%						\$3,089		
Yang Ming	0%	5%	19 Days												
OOCL	0%	3%	21 Days	\$113	\$11		8%						\$2,794		

<sup>1</sup> Rate is per container Rate \$4,107

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Frozen Poultry (WC)

Monthly Market Share For: July 2000

Month\Year: 61.6 \ 573.7

Month\Year: 61.6\5/3	. /				Surcharges:										
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate		
Hanjin		32%		\$91			50%								
COSCO		22%		\$91			50%								
Kline		18%		\$2,600 <sup>1</sup>											
Maersk-SeaLand	16%	7%	10 Days	\$2,250 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$3,795		
Evergreen	6%	15%	10 Days	\$84	\$11		50%						\$2,877		
Mitsui OSK	4%	2%	11 Days												
APL	3%	1%	11 Days	\$99	\$11		50%	\$34					\$4,064		

<sup>1</sup> Rate is per container Rate \$3,136